



Find Out Why More Than 100  
Hospitals Have Already Subscribed!

# AAMI's Benchmarking Solution

The Most Comprehensive Benchmarking  
Resource for Clinical Engineering  
Departments



# What is AAMI's Benchmarking Solution (ABS)?

This web-based tool is designed specifically to help clinical engineering (CE) departments measure their practices, policies, and procedures against similar departments at other facilities; monitor progress throughout the year; and share best practices.

*AAMI's Benchmarking Solution* includes an online survey featuring nearly 120 benchmarking and best practice measurements—plus a powerful, easy-to-use tool to help CE departments analyze data results against other facilities of a particular size, hospital type, or location.

Analysis and benchmarking enables rapid identification of cost-saving opportunities, root-causes of problems, and practical ideas for improving departmental efficiency and effectiveness.

## What is benchmarked?

Developed by leading clinical engineering and software experts, *AAMI's Benchmarking Solution* focuses on:

- ▶ Staffing levels
- ▶ Budgeting levels for maintenance, office expenses, training, and more
- ▶ Cost of maintenance contracts
- ▶ Hours spent on maintenance and repair
- ▶ Personnel qualifications and departmental responsibilities
- ▶ Numbers of devices maintained by a CE program
- ▶ Reporting structures
- ▶ Physical space allocated to the shop, offices, and storage
- ▶ Scheduled inspections, and much more.

## How does it work?

As a subscriber, you will receive a “survey code” to ensure privacy of your data, respond to questions, and review the results against aggregate benchmarking data based on surveys of other participating facilities.

After entering your data, you can then review and assess how your facility compares to others. You can also customize your data, for example, to show only results from hospitals within a particular region or a particular size.

As an added benefit, *AAMI's Benchmarking Solution* enables others at your facility—for example administrators and clinicians—to answer specific questions affecting their areas of interest.

During your year-long subscription, you can update your data and analyze the most current information available whenever you'd like; and interact with other subscribers to discuss data trends and other benchmarking issues.

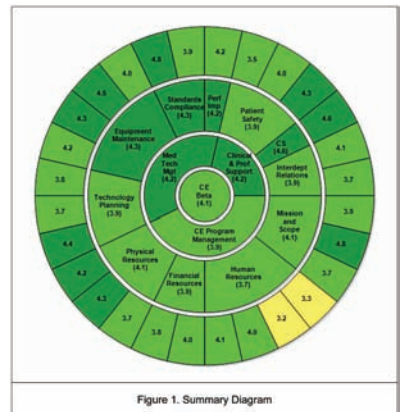
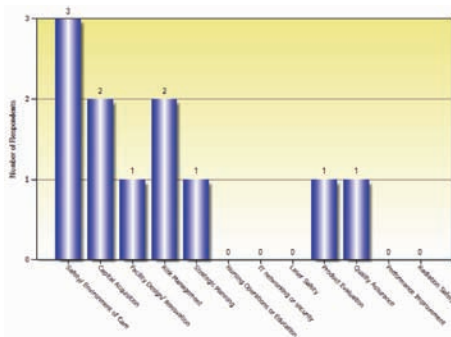


Figure 1. Summary Diagram

## Who should subscribe?

AAMI's *Benchmarking Solution* is designed specifically for clinical and biomedical engineering departments in the United States, Canada, and in other countries around world.

This resource is also an invaluable tool for consultants, companies, and others who depend on benchmarking data.



## What makes AAMI's Benchmarking Solution stand out?

- ▶ **It's Comprehensive:** Developed by prominent clinical engineering leaders, *AAMI's Benchmarking Solution* provides detailed information on all the important topics—from budget and maintenance costs to customer service and quality improvement.
- ▶ **It's Dynamic:** View your survey results using a number of practical and vivid tools and charts. This resource offers a wealth of important information, gleaned from responses to more than 120 questions.
- ▶ **It's Timely:** Information is always current! By subscribing, you can access the most up-to-date data 24/7.
- ▶ **It's Easy to Use:** The survey tool is not only easy-to-access, but you will also receive a handy User Guide enabling you to maximize the benefits of *AAMI's Benchmarking Solution*.
- ▶ **AND It's Economical:** As a subscriber, you will gain complete access to the survey data for a full year.

## How Do I Sign Up?

1) Choose the option that's right for you!

2) Four Ways to Order

Annual Renewal Rates	List	AAMI Member Discount Rate
Participating Hospitals	\$890	\$760
Non-Hospital subscribers (consultants, companies, and others not entering survey data)	\$1,490	\$1,360

**ONLINE** at [www.aami.org/abs](http://www.aami.org/abs)

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Why Have More Than 100 Hospitals  
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0%	125	36.00
5%	26	548.00
3%	196	86.04
2%	59	68.32
2%	145	316.00
2%	198	416.86
8%	4	577.89
1%	15	12.94
5%	88	15.50
3%	248	39.93
5%	148	95.24
2%	124	85.22%
1%	288	479.03
8%	48	244.85
2%	58	382.76
1%	1	Dynamic .40
7%	7	Timely .77
6%	7	Easy-to-Use .89
4%	15	Affordable .40
9%	186	12.08
4%	132	28.40

# AAMI's Benchmarking Solution

The Most Comprehensive Benchmarking Resource for Clinical Engineering Departments Has Arrived

- ✓ Cost-saving
- ✓ Dynamic
- ✓ Timely
- ✓ Easy-to-Use
- ✓ Affordable



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